

# **ADVANTAGE®**





You want solutions that are as unique as your business is. Your business has its own set of challenges and needs that don't fit nicely into one prepackaged program designed to get you to pump the most chemicals possible. The Encompass Program is our promise to you; to be a trusted problem solving partner and to always have your best interests at heart. The Encompass Program was designed to capture the essence of our service philosophy and the four pillars on which we pride ourselves.

## Improving results through...

## **Productivity**



Dual action and multi-purpose formulas reduce inventory.

Reliable dispensers dilute to an exact measure, every time.

Wall-charts and operating instructions posted in English and Spanish, ensuring operational efficiency.

## Integrity



Reliable, consistent, and transparent service.

Non-commission service structure prevents chemical usage abuse and cost overruns.

Our highly trained service team gets the job done right the first time.

## Safety



Preventative maintenance visits identify issues before they become a problem.

Training and support provided by experienced service professionals.

Emergency service and help lines available 24/7.

## Sustainability



We build a solution that works for your specific needs to save water, energy, and labor.

Responsibly formulated chemicals reduce environmental impact.

All products are made right here in the USA.

## **Electronic Service Program and Preventative Maintenance**

Monitoring the operations of your facility is key to effective cost management and to maintaining cleanliness standards. We'd like to help you with that. Every preventative maintenance visit and every service call ends with a report of the work performed, the parts replaced and the current chemical levels. The report is e-mailed to you and anyone else who needs it.

#### **Process**

- Service Advisor performs Preventative Maintenance visit
- ► Facility representative digitally signs service report
- Report is emailed to designated individuals



Emergencies don't have regular business hours, neither do we.

#### **Preventative Maintenance**

Advantage Service Advisors are dedicated to the concept of preventative maintenance and are trained and certified on all pieces of equipment. Your Service Advisor will stop by regularly and provide a thorough inspection to ensure machines and dispensers are operating correctly, staff is trained properly and levels are recorded accurately.

## 24x7x365 Emergency Service

At Advantage, we know that when your equipment isn't working properly your business isn't working properly.

Our 24x7x365 Promise is your insurance policy that no matter what, no matter when and no matter how, an Advantage Service Advisor will be there when you need them.

## Laundry Program



You need products that remove stains and clean linens quickly and consistently, whether you're a small home-style laundry facility or a large commercial laundry. You're also concerned about your water consumption and your environmental impact. We get that. We're concerned about those too.

With our custom laundry programs, dispensing technology, service and training you'll get the right system to keep your laundry facilities sanitary, safe and protected. And with ongoing preventative maintenance visits we ensure things keep running smoothly and identify potential problems so they don't become bigger issues.

We believe your business is as important as you do. And we want to make sure you have the tools, training and support to be successful.

## Build your laundry program the way you want it

Whether you have a small single machine laundry facility tucked away in a back room or a large multimachine OPL powerhouse, Advantage has the case pack for you. With 5, 15 and 55 gallon case packs you'll never run out of product.









## Laundry Value Line Products

## Specially formulated to save you money

Our Value Line of products are specifically formulated to provide the deep clean that you expect from your Advantage Chemicals, but at a fraction of the cost. These products work well in any water condition: soft, hard, hot or cold.

Product	Advantage Item #	Case Pack
Power Detergent Powder	70150	50 lbs
Bound LT Softener	7005	1x5 Gal
Spry LT Sour	7555	1x5 Gal
Supreme LT Detergent	7615	1x5 Gal
Bright LT Destainer	7715	1x5 Gal
Pure LT Builder	7815	1x5 Gal
Stout LT Soft & Sour	7915	1x5 Gal



All Value Line laundry products are available in 15 and 55 gallon sizes. Contact your Advantage Chemical Representative for more information.

## Size is important...

At least when you're talking about laundry. Our premium starch and sizing combo is the perfect finishing agent to add to your laundry program. Typically reserved for larger laundries, starch helps make garments easier to finish, reduces wrinkling during wear, and keeps pleats and creases sharp; all while adding that freshly starched feel many guests love.

#### Features and Benefits

- ▶ Excellent stiffness with no highlighting
- Less build up on most fabrics
- Effective in all water conditions



Advantage Item #	Case Pack
7105	1x5 Gal

## **Laundry Pre-Spotting**



## **Pre-Spotters**

Pre-spotters are your first line of defense against stains. Simply spray the affected area, allow the chemical to permeate the fabric and launder as normal. Pre-spotters can also save you time and reduce your water usage by reducing the number of rejects/rewashes. We carry formulas for eliminating almost any stain. Not sure which one you need? Want a full arsenal at your disposal in case of emergency? We've got you covered there too. Our Pre-Spotter Kit has some of each kind of formula to give you flexibility and a wide range of stain fighting coverage.



#### Advance Iron

Powerful pre-spotter formula designed to get iron and rust stains out of linens.

Advantage Item #	Case Pack
7766	6x32 oz



#### Advance Enzyme

Excellent enzyme based prespotter formula that works for tough grass, lipstick, food soils and blood stains.

Advantage Item #	Case Pack
7776	6x32 oz



#### Advance Emulsifier

Special pre-spotter formula designed to tackle tough oily stains including: tar, grease, crayon, motor oil and more.

Advantage Item #	Case Pack
7786	6x32 oz



## Advance Multi-Purpose

Multi-purpose pre-spotter is designed to tackle your most common stains including food and bodily soils.

Advantage Item #	Case Pack
7796	6x32 oz

## **Pre-Spotter Kit**

Contains two each Enzyme and Multi-Purpose, and one each Iron and Emulsifier pre-spotters.

Advantage Item #	Case Pack
7736	6/32 oz



## Laundry Detergents and Builders

## Building your laundry program: Detergents

No matter what kind of laundry facility you have, the most important step in washing linens is always detergent. We carry a wide variety for any application, with solid and liquid options. We also carry several specialty products to tackle any tough mess you might throw in your laundry machine. Have tough greasy soils? Check out our citrus based formula, designed to lift away stubborn lipid soils and leave your linens fresh.





#### Fresh N' Clean

Concentrated Detergent Removes tough soils and stains easily. Low foaming to prevent machine overflow and damage.

Advantage Item #	Case Pack	
7115	1x5 Gal	
71115	1x15 Gal	
71155	1x55 Gal	



#### **Neutral Supreme**

Neutral Laundry Detergent Builds off of our economical Supreme LT formula, creating a lower overall pH that is gentler on equipment and linens.

Advantage Item #	Case Pack	
7075	1x5 Gal	
70715	1x15 Gal	
70755	1x55 Gal	



#### Orange Suds

Citrus Based Detergent

Works on oily and greasy soils, by using the power of citrus based surfactants to emulsify and suspend soils.



Advantage Item #	Case Pack
7175	1x5 Gal
71715	1x15 Gal
71755	1x55 Gal

## **Features and Benefits**

- Cleans with the power of citrus
- Excellent soil penetration
- Perfect for body soils and sweat stains

#### **Builders**

Builders, also called breaks, can help remove additional soils, and prevent graying or yellowing of fabrics by removing excess minerals present in most city water. Builders play in important role in commercial laundries, especially in those areas with high water hardness, which can inhibit detergent performance. Builders also reduce water usage by reducing the number of washes.



#### Power B Plus

Water Hardness Inhibitor
Commercial-grade,
concentrated builder. Inhibits
scale formation, water hardness
and yellowing.

Advantage Item #	Case Pack
7315	1x5 Gal
73115	1x15 Gal
73155	1x55 Gal

## **Laundry Softeners and Sours**

#### Softeners

Softeners also play an important role in the laundry process. Soft linens directly impact guest experience and can make or break most hospitality environments. Make sure you are providing the softest, most luxurious experience with each and every towel or sheet with our complete line of softeners.



Soft N' Fresh

Premium Line Laundry Softener Pleasant scent and powerful optical brighteners to keep all your linens looking and feeling fresh.

Advantage Item #	Case Pack	
7515	1x5 Gal	
75115	1x15 Gal	
75155	1x55 Gal	





#### Sours

Sours are added in the final rinse step to bring th pH of the wash solution back down to a more neutral state. Properly soured fabrics are critical in preventing skin irritation, especially in health care environments where the fabric receives extended contact with human skin. Proper pH control also helps prevent ironing and finishing issues by stripping any alkaline residuals from the fabric. Sours make a great addition to most laundry programs.



LL Sour Laundry Sour

Liquid laundry sour designed to neutralize pH to prolong the life cycle of the washed fabric.

Advantage Item #	Case Pack
7415	1x5 Gal
74115	1x15 Gal
74155	1x55 Gal



Iron Removing Sour

**Rust Inhibiting Sour** Prevents yellowing of fabrics due to iron residuals, as well as restoring pH balance.

Advantage Item #	Case Pack
7925	1x5 Gal
79215	1x15 Gal
79255	1x55 Gal

## Laundry Destainers and Dual Action Formulas

## **Destainers**

Destainers differ from pre-spotters in that, rather than handling stains before the wash, the destainer is injected directly into the wash water and removes the pigment of a stain through oxidation. Destainers are chosen based on the fabric color and the water temperature available. Your Advantage representative will help you select the correct destainer for your specific water and linen conditions.



## Liquid Oxy Plus

Liquid Oxygen Bleach Same great stain fighting power as our Solid Oxy Plus, in a convenient liquid formula.

Advantage Item #	Case Pack
7025	1x5 Gal



## Your secret weapon: dual action formulas

Our dual action formulas are designed to be both potent and effective. Combining the most common laundry products into one high-performance liquid not only saves you valuable storage space, but potentially precious time in each laundry formula.



#### **Dual Action Suds N' Break**

**Dual Action Builder & Detergent** This built detergent reduces product inventory, prevents fabric graying and removes heavy soils.

Advantage Item #	Case Pack
7145	1x5 Gal
71415	1x15 Gal
71455	1x55 Gal



#### **Dual Action Sour N' Soft**

Laundry Soft and Sour Dual formula reduces product inventory, restores pH balance and provides soft results.

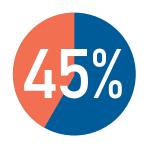
Advantage Item #	Case Pack
7445	1x5 Gal
74415	1x15 Gal
74455	1x55 Gal



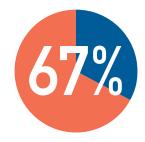
# HOUSEKEEPING & FACILITIES MAINTENANCE

## Housekeeping & Facilities Maintenance

Laundry is only a small part of the picture of cleanliness that you present to your guests. Cleanliness of facilities is often the first thing people see when entering a new place for the first time. Thats why your housekeeping and facility maintenance teams are so vital to your reputation. By partnering with Advantage, we'll give you all the tools and support you need to outshine the competition.



of guests pay attention to the cleanliness of a room when entering for the first time.



of guests read online ratings and reviews before making a decision.

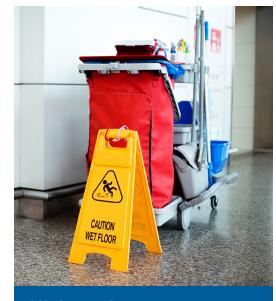


of guests say that clean rooms are the main reason they have a positive experience.

## **Update**

**UPDATE** 

#### Survey data: Qualtrics, 2017



All the tools at your disposal, backed by the support and expertise of Advantage.

## Training on demand

Weather you're bringing on a new employee, or just need a refresher course for your existing employees, Advantage Service Advisors are always available to hold in-service training on all aspects of your Advantage cleaning program.

To schedule training, simply call our toll-free service number.

## Air Fresheners

#### The Fco Air Difference

EcoAir products are designed to deliver the most fragrance for its value. These powerful, yet discrete passive air deodorizers give off a consistent fragrance that will leave guests wondering how you keep the place so fresh all the time. Best when places near air flow sites, this sustainable odor fighting solution make quick work of even the most powerful odor challenges.

## Freshens the air for 30 days

Unique fragrances are designed for consistent and powerful 30-day performance. Eco Air outperforms gels, wicks, and aerosols.

## Stays strong

Cannot break or spill. Use it in restrooms, conference rooms, entry ways, lobbies, trash rooms, or near soiled linens.

#### Cares for the environment

Contains no batteries or fans and is 100% recyclable. Part of an industry first closed-loop recycling program that allows you to easily recycle them. Contact your Account Executive for more details.



Fragrance	Item#	Color
Herbal Mint	EA30	
Kiwi Grapefruit	EA31	
Fabulous	EA32	
Mango	EA33	
Citrus	EA34	
Spiced Apple	EA35	
Cotton Blossom	EA36	
Cucumber Melon	EA37	

**Packaging** 6 scented refills



## Air Deodorizers

#### The nose knows

Ask almost anyone what their first impression of a hotel room or health care facility is, and most common answer will be the way it smells. Powerful or off odors can send all the wrong messages to your guests. Out powerful odor eliminators work by attacking the cause of odors, not just masking them with strong scents. Versatile liquid formulas also double as additives to other products to provide a boost of fragrance and cleaning power where you need it.

## Fresh Neutralizer

UTRALIZER

Air Deodorizer

Natural, non-toxic, biodegradable gel. Effective way to eliminate indoor odors. Activated by ambient airflow.

Advantage Item #	Case Pack
4114	4x4 oz



## Tangerine Lemongrass

Air Deodorizer

Pleasant, fresh scented air deodorizer. Features unique odor fighting formula. Attacks odors at their source.

Advantage Item #	Case Pack
4512	2x1 Gal



#### Lemon Air

Lemon Air Deodorizer

Water soluble deodorizer that eliminates a variety of bacteria and other odor causing particles.

Advantage Item #	Case Pack
4012	2x1 Gal



## Fresh Breeze

Air and Fabric Deodorizer

Excellent fabric refresher, leaving a light lingering fragrance that neutralizes powerful odors.

Advantage Item #	Case Pack
4612	2x1 Gal



## Floor Care



#### Floor care

Floor cleanliness is an important part of guest first impressions. Selecting the right product for the job can make a big difference in the results you see. Advantage's floor care line is designed to tackle the most common messes and flooring types, with crystal clear results.

## Three basic floor types



Man made and natural stone



Vinyl, laminate and finished wood



Tile and grout



## Mop & Go

Enzyme Based Floor Cleaner

Enzyme based product that eats away at heavy grease and grime buildup in grout and cracks with no rinse required.

Advantage Item #	Case Pack
3144	4x1 Gal
3142	2x1 Gal



## **Neutral Floor**

Neutral Floor Cleaner

Removes oils, grease, scuff marks, inks and other soils. Safe on floors with finishes and no rinse required.

Advantage Item #	Case Pack
3254	4x1 Gal
-	

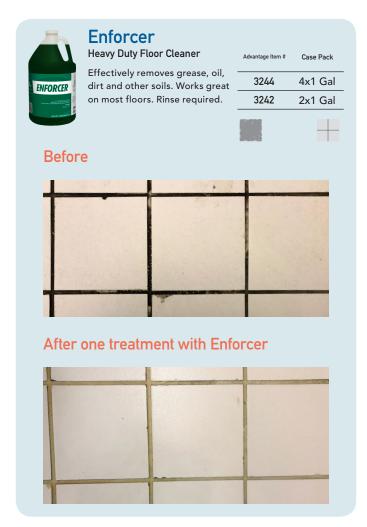


#### All Pine

Pine Scented Floor Cleaner

Versatile everyday floor cleaner that leaves behind a pleasant pine scent.

Advantage Item #	Case Pack
3274	4x1 Gal



## Restrooms and Facilities Care

## Every facility has its unique challenges

From cleaning to deodorizing, to provide proper sanitary maintenance, you want versatile products that provide crystal clear results and spotless performance. Big or small, water access or not, we can help. Our comprehensive line of chemical ancillary products are designed to solve the most common problems associated with the food service and hospitality industries.



#### Blitz Hard Surface Cleaner

Hard surface cleaner that rapidly cleans bathroom sinks, basins, showers, urinals, fixtures and toilet surfaces. It removes scale, lime, soap deposits and rust stains.

antage Item #	Case Pack
4212	2x1 Gal

## Biozyme

Enzyme Based Cleaner

Biodegradable, bacterial solution formulated to break down organic material safely and to attack the cause of the odors and stains.

Advantage Item #	Case Pack
4312	2x1 Gal
4316	6x32 oz



## All Purpose with Bleach

Cleans and deodorizes porcelain, stainless steel, fiberglass, solid surfaces, natural marble, and ceramic tile, all without leaving a scratch.

Advantage Item #	Case Pack
3416	6x32 oz

#### Créme Cleanse

Cream cleanser with Soft Abrasives

An abrasive cleaner that restores shine while cleaning porcelain, pipes and other bathroom fixtures.

Advantage Item #	Case Pack
7956	6x32 oz

#### Glass and Multi-Surface



#### Sparkle Glass Glass Cleaner Concentrate

Leaves behind a streak-free shine and can be used on glass, windows, mirrors and more.

Advantage Item #	Case Pack
3312	2x1 Gal



#### Multi-Surface

Multi-Surface & Glass Cleaner

Safe to use on mirrors, appliances, stainless steel and sealed granite. Removes greasy soil, dust, and film while leaving a streak-free finish.

Advantage Item #	Case Pack
3322	2x1 Gal

## Green Lightning

Peroxide Glass Cleaner Concentrate Advantage Item #

DFE qualified peroxide based cleaner makes quick work of dirty smudged surfaces. Safe and easy

NEW 3334 4x1 Gal

#### Features and Benefits

- Cleans with the power of peroxide
- Design for the Environment green formula
- 99.9% Natural ingredients, biodegradable
- Safe & easy to use, leaves surfaces sparkling

## All Purpose Cleaners & Sanitizers

## The Correct Dilution Every Time

When you dispense floor care products and fill your spray bottles with glass cleaners, air care and other facility maintenance products all from the same dispenser, you have peace of mind that the products are being diluted to the proper mixture every time. And, the metal racks won't crack or chip, keeping products safe and secure.

### All Purpose Cleaners and Degreasers



#### Citri Force

All-Purpose Cleaner

Concentrated, all-purpose cleaner and degreaser designed to accomplish a broad range of maintenance tasks at low cost.

Advantage item #	Case Pack
3124	4x1 Gal
3122	2x1 Gal



#### Tan-Jeer

Tangerine All-purpose Cleaner

Powerful all-purpose cleaner that leaves behind a fresh citrus scent. Versatile for every day cleaning.

Advantage Item #	Case Pack
3712	2x1 Gal



#### Sanitizers and Disinfectants



#### Sani- Quat

Multi-Quat Sanitizer

No-rinse food contact sanitizer. perfect for use on utensils, hightouch areas, counter tops or any hard non-porous surface.

Advantage Item #	Case Pack
2224	4x1 Gal
2222	2x1 Gal



#### One-Step Disinfectant Cleaner

Powerful cleaner, disinfectant,

and deodorizing solution all in one concentrated formula.

Advantage Item #	Case Pack
3154	4x1 Gal
3152	2x1 Gal



## Safe and sanitary

Advantage has everything you need to ensure that you are providing a safe and sanitary environment for each and every guest. Our EPA registered sanitizers

and disinfectants cover a wide range of bactericidal and virucidal activity. See label for complete details.

## Hand Care Program

Clean hands are one of the most critical elements in protecting the health of your customers. Ensure your employees maintain good hygiene with our premium hand care product line.

#### Manual



## **Luxury Satin**

Hand Soap

Spa-inspired, green certified foaming hand soap offers luxurious foam lather in a fragrance- and dyefree formulation.

Advantage Item #	Case Pack
8532	3x1250 ml



## **Antibacterial**

Hand Soap

High-performance, antibacterial hand soap offers luxurious lather and an appealing plum fragrance.

Advantage Item #	Case Pack	
8562	3x1250 ml	



ADV-ADX Manual Dispenser

**ADV-TFX** 

#### **Touch Free**



## **Luxury Satin**

Hand Soap



Enriched with moisturizers and skin conditioners. USDA certified biobased formulation. EcoLogo certified. Delights users while supporting a healthy environment.

Advantage Item #	Case Pack	
8534	2x1200 ml	



## **Antibacterial**

Hand Soap

Attractive purple color. Enriched with a moisturizer, natural extract and skin conditioner. USDA certified biobased formulation.

Advantage Item #	Case Pack	
8564	2x1200 ml	



#### Sanitizer



## Purell<sup>®</sup>

Hand Sanitizer

All the germ fighting power you've come to love from Purell® in a convenient 700ml cartridge.

Advantage Item #	Case Pack	
8703-04	4x700 ml	

## Freshens for 30 days

Releases billions of optimized bacteria and more than twice the fragrance as competing urinal screens over 30 days to keep the urinal and restroom smelling fresh.

## Installs correctly every time

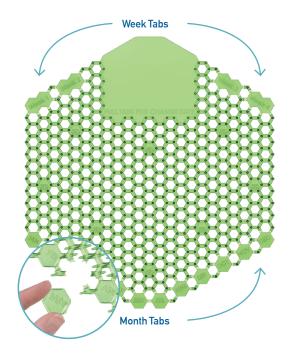
Unique design eliminates installation error and installs face up or face down without sacrificing performance.

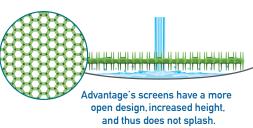
## Reduces splash and cleaning time

Long posts on both sides plus a unique hexagon lattice eliminate urine splash, cutting cleaning time.

## Reminds you when to change it

Simply pull off the week & month tabs to set your reminder.







Fragrance	item #	Color
Fabulous	WDS9	
Herbal Mint	WDS8	
Kiwi Grapefruit	WDS7	
Spiced Apple	WDS6	
Mango	WDS5	
Citrus	WDS4	
Cotton Blossom	WDS3	
Cucumber Melon	WDS2	

**Packaging** 10 screens/inner



## **Operational Efficiency**

#### **Have Questions?**

With all Advantage Services we provide operational support materials which display vital information on how to use chemicals and how to operate equipment. These materials also provide best practice overview of how to maintain your equipment and helpful testing guides to ensure proper preparation.





#### Available wall charts include:

- Washing and sorting procedures
- Estimated loading information
- Formula guides
- Dispenser operation
- ▶ and more...

For anything else, call us at our 24/7 service line located at the bottom of each wall chart and labeled on most equipment.

#### Additional resources

For the most recent SDS, helpful resources and a wealth of product information, visit our website

www.advantagechemical.com

AC-LN-19-001

# **Products & Services**

#### DISHMACHINE

- High and low temp detergents
- Low temp sanitizer and rinse aids
- Solid detergents and rinse aids

#### THREE COMPARTMENT SINK

- Detergent
- Sanitizer
- Pre-soak

#### MOP CARE

- Enzyme, heavy-duty and neutral floor cleaners
- Multi-surface and glass cleaners
- Disinfectant

#### HAND CARE

- Antimicrobial foaming hand soap
- Foaming hand sanitizer
- Liquid hand sanitizer

#### **GENERAL CLEANING**

- Coffee urn and plate soak
- Stainless steel cleaner and polish
- Freezer cleaner
- Oven and grill cleaner
- Fryer cleaner
- Delimer
- Wood polish

#### **LAUNDRY**

- Detergents, Builders, Sours, Destainers
- Dual action Soft N' Sour, Suds N' Break
- Full line of pre-spotters

#### ADDITIONAL SERVICE

- Pest control
- First aid kits
- Water softening and filtration
- Food safety program

www.advantagechemical.com

From the smallest mobile operator to the largest commercial kitchen, we are committed to bringing you the cleaning programs and services to meet your individual needs.



**ADVANTAGE**°

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